

# Trade Program



Jaymar is proud to present its new **JMI** Trade program, which includes a set of initiatives and services designed for industry professionals. If you are a professional interior designer, architect, decorator, or a licensed general contractor working with homeowners on design or renovation projects, we encourage you to join our **JMI** Trade program.

With your Trade account, you will have access, through your dedicated contact, to our team of project specialists, available in our showroom as well as via phone or email.

As a member, you will benefit from all the advantages of our **JMI** Trade program:

- 1. Discounts and Preferential Pricing:** Members of the Trade program will benefit from exclusive cash back and immediate savings on customer orders.
- 2. Priority Access to New Collections:** Registered professionals will have early access to new collections, limited editions, or customized products before they are available to the general public.
- 3. Customized Resources:** Jaymar will provide specialized catalogs, material samples, technical sheets, and detailed buying guides to assist professionals in their projects.
- 4. Personalized Services:** Dedicated assistance, such as specialized customer service, access to brand experts for advice, or even a custom design service tailored to specific projects.
- 5. Exclusive Events:** Invitations to private presentations, product launch events, industry trend seminars, or training sessions to expand their knowledge.
- 6. Credit Facilities:** Access to financing options for customers or commercial credit to facilitate bulk purchases or major projects.
- 7. Project Management:** Logistic support, including delivery and installation services, at reduced or free rates for members.
- 8. Collaboration Opportunities:** Possibilities for co-creation or collaboration with the brand to develop exclusive or customized products, increasing the perceived value of their service to their clients.

**To apply for the **JMI** Trade program, please complete our online application form.**

If you are a builder of custom or production homes, a multifamily residential developer, a professional contractor, or an interior design firm working with residential developers, you must contact our program specialist, Robert Iadaluca, via email at [trade@jaymar.ca](mailto:trade@jaymar.ca) or by phone at 1-888-529-6271 Ext. 2639.

## Trade Program Membership

Once your application is submitted with the required documents (see the list below), you will receive an email confirming that your request is being processed. A **JMI** Trade representative will contact you within 48 hours via email to confirm the result of your application.

At least one of the following documents is required to support your application for the Jaymar Trade program:

- Valid membership in a major design organization (e.g., ASID, IIDA, AIA, NKBA, IDC)
- Certification in interior design (e.g., NCIDQ, CCIDC, APDIQ)
- Valid professional license confirming your activity in interior design or as a licensed general contractor
- Employer Identification Number (EIN) or resale certificate confirming a design-related business
- Proof of membership in an equivalent international interior design organization

The **JMI** Trade program is exclusively designed for interior designers, professionals, architects, home stagers, and licensed general contractors working with homeowners on design or renovation projects. The program is not open to other businesses outside the residential design and home renovation sector. If your company does not meet the program's criteria, you may still contact our expert to learn about benefits that may apply to your project.

All sales will be handled by Jaymar. However, if you intend to purchase goods for resale, you must provide a resale and sales tax certificate. Without these documents, sales tax will be applied to all orders. Signed resale and tax certificates are required for each province (in Canada) and state (in the USA) where you request tax exemption.

## Placing Trade Orders with Jaymar

Trade orders can be placed using the online form or submitted by email. (With your **JMI** Trade account number, you can log in [[here](#)] to place your orders online using the pricing list specific to the Trade program.)

Our showroom team and customer service are also available to provide dedicated support throughout the purchasing process.

To place a **JMI** Trade order in our showroom, simply present your Trade program confirmation email and valid identification. Discounts on orders, preferential pricing, and/or negotiated prices will be applied. To place a **JMI** Trade order through the program representative, call 1-888-529-6271 Ext. 2639.

The benefits of the **JMI** Trade program are exclusively reserved for the Jaymar Trade account holder and their authorized registered users. Any abuse of the program will result in its termination.

For any questions regarding the Trade program, contact Roberto Iadaluca and our team of **JMI** Trade specialists:

**Phone: 1-888-529-6271 Ext. 2639 or by Email: [trade@jaymar.ca](mailto:trade@jaymar.ca)**